## Message Text

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PAGE 01 WELLIN 01713 100448Z ACTION XMB-04

INFO OCT-01 EA-09 ISO-00 AID-05 CIAE-00 COME-00 EB-07 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 OPIC-06 SP-02 EPG-02 OMB-01 /060 W

-----100732Z 107771 /17

R 100241Z MAY 77 FM AMEMBASSY WELLINGTON TO SECSTATE WASHDC 3162

**UNCLAS WELLINGTON 1713** 

FOR EXIMBANK

E.O. 11652: N/A TAGS: EXP, NZ

SUBJECT: EXIMBANK INQUIRY

1. BANK OF NEW ZEALAND (BNZ) HAS BEEN COOPERATING INSTITUTION (CI) WITHIN FRAMEWORK OF EXIMBANK'S COOPERATIVE FINANCING FACILITY WITH A \$4 MILLION CREDIT LINE. BANK RECEIVED LETTER DATED NOVEMBER 2 FROM EXIM DEPUTY VICE PRESIDENT ARTHUR PILZER IN RESPONSE TO BNZ REQUEST FOR EXTENSION OF THEIR CI STATUS CITING SHIFT IN EXIM FOCUS IN FAVOR OF LDCS, AND STATING "IT WOULD BE INAPPROPRIATE TO EXTEND THE BNZ FACILITY AT THIS TIME." HOWEVER, ON DECEMBER 14. PILZER SENT BNZ A CABLE ANNOUNCING NEW EXIM INTEREST RATES EFECTIVE JANUARY 15, 1977, FROM WHICH BNZ ASSUMED IT MIGHT STILL BE ABLE TO RETAIN ITS CI STATUS.

2. BNZ HAS SEVERAL BRANCHES IN FIJI, A 50 PERCENT INTEREST IN THE BANK OF WESTERN SAMOA, AND AN INTEREST IN THE BANK OF TONGA. ALTHOUGH BNZ DREW ON ITS CFF LINE ONLY ONCE DURING FY 1976, IT HAD FILED THREE CFF APPLICATIONS (TWO OF WHICH WERE DECLINED BY EXIM). BNZ IS ANXIOUS TO RETAIN ITS CI STATUS WITH A CREDIT LINE OF \$4 MILLION AVAILABLE, WOULD APPRECIATE CLARIFICATION EXIM WILLINGNESS UNCLASSIFIED

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GRANT BNZ REQUEST. SELDEN

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## Message Attributes

Automatic Decaptioning: X

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Concepts: BANKS, CREDIT AGREEMENTS

Control Number: n/a

Copy: SINGLE Sent Date: 10-May-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: n/a Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment:

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